

Message Text

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46

ACTION AF-18

INFO OCT-01 ISO-00 EB-11 COME-00 AID-20 OPIC-12 L-03

TRSE-00 XMB-07 CIAE-00 INR-10 NSAE-00 RSC-01 DRC-01

/084 W

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R 261345Z NOV 73

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9571

C O N F I D E N T I A L LUSAKA 2131

FOR AF/E - BURKE

E.O. 11652: GDS

TAGS: ETRN, ZA, US

SUBJ: TAW INTERNATIONAL

REF: STATE 228199

1. TAW PRESIDENT WOOD AND FIRST NATIONAL BANK OF CHICAGO LOAN OFFICER NEIL ARRIVED NOVEMBER 18 FOR DISCUSSIONS WITH GRZ.

2. NEIL DESCRIBED TRIP TO US BY MINISTRY OF TRANSPORT PERMANENT SECRETARY SIWO AND NATIONAL TRANSPORT CORPORATION DIRECTOR KAFUMUKACHE DURING WEEK OF NOVEMBER 5 AS "VERY SUCCESSFUL." GRZ NOW AWARE REALISTIC DELIVERY DATE FOR FIRST TRUCKS WILL BE EARLY JANUARY. SIWO CONFIRMED TO US HIS TRIP USEFUL. HE IMPRESSED BY QUALITY OF TRUCKS. WOOD HAD ASSURED HIM 75 TRACTORS AND 100 TRAILERS WOULD LEAVE US FIRST WEEK DECEMBER, ARRIVING DAR EARLY JANUARY.

3. ACCORDING SIWO, WOOD HAS BEEN ASKED PROVIDE LETTER DESCRIBING LATE DELIVERY SITUATION AND HOW HE PLANS HANDLE IT. GRZ WILL THEN REVIEW WOOD LETTER AT CABINET LEVEL IN LIGHT ZAMBIAN TRANSPORT NEEDS. SIWO GAVE NO RPT NOT INDICATION OF OPTIONS LIKELY BE CONSIDERED BY CABINET. (NOTEWORTHY THAT OVER 250 TRUCKS FROM UK JAPAN AND FRG HAVE ARRIVE IN ZAMBIA IN

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INTERMIM BETWEEN DELIVERY DATE SEPTEMBER 1, 1973 SET IN TAW-

GRZ CONTRACT AND PRESENT.)

4. EMBASSY NATURALLY BEING ASKED NUMBER OF QUESTIONS ABOUT TAW DEAL AND HAS BEEN AT PAINS TO STRESS PRIVATE NATURE OF CONTRACT, EVEN THOUGH WE APPRECIATE USG FINANCIAL INSTITUTIONS HAVE CERTAIN INTERESTS. FOR THIS REASON WOULD WELCOME CURRENT STATUS AND NATURE OPIC AND EXUC INVOLVEMENT, ESPECIALLY WHETHER OPIC INDEED FINANCING MAIN PART OF SHIPMENT, AS ALLEGED BY NEIL WHO STATED FINANCING FOR ZAMBIA DEAL DIVIED AS FOLLOWS: OPIC 60 PERCENT, FIRST NATIONAL OF CHICAGO 30 PERCENT, AND CHASE MANHATTAN 10 PERCENT. FOR EMBASSY'S OWN BACKGROUND WOULD ALSO APPRECIATE CURRENT READING ON TAW FINANCING AND MANAGE-
MENT SITUATION AND CONDITIONS SET FOR CONTINUING SUPPORT BY INTERESTED FINANCIAL INSTITUTIONS.

5. ONE OTHER TROUBBLESOME DEVELOPMENT IS COMMENT BY UNDP REP TO AMBASSADOR AFTERFORMER READ TAW-GRZ CONTRACT: "IT IS WORSE THAN ONE-SIDED, LACKING AMONG OTHER THINGS, ANY PROVISION WHATSOEVER FOR PENALTY PAYMENT BY TAW FOR LATE DELIVERY."
WILKOWSKI

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, LEASES
Control Number: n/a
Copy: SINGLE
Draft Date: 26 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
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Review Exemptions: n/a
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30 JUN 2005

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